

Job Description:

Designation: Business Development Executive (International /Domestic)

General Summary:

- The candidate will be responsible for generating Business leads, should possess very good communication skills, both verbal and written.

Essential Job Functions:

- Candidates should have strong business acumen.
- Have a comprehensive understanding and experience in Business Development.
- Knowledge on B2B Cold calling, Lead Generation and Selling techniques.
- Must have experience in International market, specifically on USA.
- Must have experience in outbound sales calls to generate new leads.
- Must possess strong presentation skills and be able to communicate professionally.
- Organized and analytical, able to eliminate sales obstacles through creative and adaptive approaches.
- Must be able to thrive in a time pressured environment and willing to work in Night Shifts.

Qualification and Experience:

- Any Bachelor's / Masters degree
- 1-4 years of experience

Skills/Abilities:

- Excellent written and spoken English communication skills and experience communicating with the Clients
- Experience inspiring others to action .
- Comfortable with technology, and quick to learn new technologies/solutions or potential ways to communicate with and contribute to our learners' success.
- Experience in a world class service organization
- Bachelor's degree or equivalent
- Ability to multi-task in fast paced environment

Email CVs to hr@goldstonetech.com