

## Clientele

- Sun Microsystems
- Computer Associates
- Morgan Stanley Dean Witter
- USWest
- 20th Century Fox
- BASF
- Mitsubishi, Japan
- Compuware
- GE Medical
- Lumley, Australia
- Ruwido, Austria
- Achates, Korea
- COMSYS
- Continental Airlines
- Longs
- STM Wireless
- Viewlocity



**Goldstone**

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## The Challenge

**RAPID GLOBALIZATION IS FORCING BUSINESSES TO CONSTANTLY EXAMINE AND REDEFINE THE WAY THEY OPERATE.**

- **You must be ever vigilant** for new opportunities and solutions.
- **You must open** to unconventional methods that can cut operational costs and slash turnaround time, while maintaining or improving the quality of goods and services. And
- **You must be on the lookout** for a technology partner

that can assume critical operational responsibilities and deliver superior results.

## The Goldstone Solution

Goldstone Technologies Limited (GTL) cuts across geographical boundaries to deliver a targeted set of Information Technology services and solutions. GTL solutions are low cost with quick turnaround times.

We draw on an integrated resource network in X countries to provide the management and technical skills needed for develop your specific application or function on time and within budget.



**Goldstone**

## Service Offerings

GTL has built competencies spanning on a range of platforms, tools, programming environments and package based solutions enabling it to offer wide spectrum of IT solutions and services to clients.

- **Business integration solutions**
- **Adapter/Connectors development**
- **CRM, ERP, SCM and Mobile solutions**
- **Applications support—full portfolio of maintenance and support services**  
*(onsite/offshore 24-hour production, support, bug fixes and enhancements for both custom applications, legacy applications and software products)*
- **Custom application development services**
- **Applications development on Legacy systems & reengineering/migration**  
*(code conversion, code restructuring, porting and transition to new architectures.)*
- **Quality assurance for software applications and products**
- **Business intelligence solutions and data warehousing**

We work from a strong technology foundation grounded in competencies in major technologies from the technology leaders including *Microsoft, IBM, Oracle, SUN, TIBCO, Viewlocity, Informatica, and Microstrategy.*

## Goldstone Technologies Limited

is a fast growing end-to-end IT solutions provider. We provide strategic technology solutions to companies all over the world from offices and development centers in the United States, Germany, the United Kingdom, Japan, Korea and India.

**GTL INTEGRATES** onsite management with offsite and offshore development to give you cost-effective, 24-hour services. Goldstone's onsite/offsite centers provide high-level design and project management support, while our offshore development centers provide round-the-clock project life cycle and technical support. With a strong team of professionals possessing diverse managerial and engineering backgrounds, GTL features an open work culture that fosters a synergy of ideas and technology to unleash your company's full potential.

**GTL INCORPORATES** all phases of the project life cycle into its development approach. From strategic assessment and design to successful implementation and maintenance, Goldstone assesses specific client needs and addresses them through a cohesive plan of application maintenance & support, application building, staffing, consulting and training.

### What does this mean to you?

- **On-time delivery**
- **Cost effective solutions**
- **World class resources**
- **Wide range of specialized service offerings**
- **Multiple project management techniques**
- **A profound commitment to quality**
- **A powerful partnership for your business**

## How We Work

GTL believes in adapting its project specific policies and processes to fit with your own. We maintain a "virtual" pool of skilled domain experts to provide you with a range of qualified solutions. By creating a "virtual extension" of your work environment, we ensure a seamless flow of information and project management.

### Our tools include:

- **Dedicated Development Centers**  
*Our client centered offshore development centers are set up to focus the necessary resources on your project.*
- **Support Center**  
*Our offshore facilities can provide technology support for call centers, legacy maintenance and product maintenance.*
- **Flexible Project Management**  
*We use several project management models to ensure that we align with your strategic goals. A constant presence, however, is your management team, which is aware of every phase of the process.*
- **Constant Communication**  
*A remote client login allows you to track the progress of your project. Plus, we use the latest communication tools including video conferencing to maintain the cost savings of outsourcing while minimizing the risks.*

## Infrastructure

At the center of Goldstone's operations is Goldstone Software Park—a state-of-the-art 8-acre facility in India. Our individual Client Development Centers (CDC's) are housed here, each serving needs of a particular client.

GTL's corporate headquarters include a 30,000 sq. foot development facility with a variety of hardware, software and networking environments. The offshore development centers are connected to Goldstone's US Headquarters through multiple 256Kbps dedicated links. Clients in the United States, Europe, Asia-Pacific region and Japan can be provided with remote access to the development server via a VPN or other secure means for close monitoring and control of the development process.

## Quality

To maintain the highest quality development environment, GTL operates in accordance with ISO 9001: 2000 guidelines. We are already looking ahead to achieving SEI CMM Level 4 in the third quarter of 2002.

Technology partners

